



March 25, 1998

Mr. Paul Welch, President
Laboratory Construction & Design Consultants
4117 Via Andorra
Santa Barbara, CA 93110

Dear Mr. Welch:

On behalf of the management team here at RENCO Encoders, Inc., Goleta, CA., we would like to thank you for the outstanding effort you and Brian Nelson did in generating a proposal for additional floor space and building extension. Your knowledge and expertise was beneficial in providing what was a very thorough plan with detailed pricing and timetables. LCDC's ability to perform to expectations within a very aggressive time frame is a credit to your dedication to get the job done and to total customer satisfaction.

I personally would like to state that the professionalism and courtesy shown by yourself and Brian was highly appreciated. Being a novice in the building of facilities, I always felt very comfortable with your answers. Thank you again for an outstanding effort and I look forward to a continued relationship.

Cordially,

RENCO Encoders, Inc.

Dan Baxter
Vice President & General Manager